

## **Application Process Guideline**

To register for the European Hydrogen Financing Forum please follow the next steps:

- 1. Go to the European Hydrogen Financing Forum webpage
- 2. Click on "Register" under the "Presenting Company" box



For more information: Please contact Yoana Todorova at voana@techtour.com and Cristian Agudelo at cristian@techtour.com.



3. The following webpage will appear

→ Please fill in your email and password and click on "Sign up"

<b>©Tech</b> Tour		Register Home > Event > Register			
Events		Register for an event: European Hydrogen Financing Forum 2022			
Login	1	Create a new registration or use your tech  E-mail*  Your e-mail  Your password  Your password  AUTHENTICATE	personal details	ORGANIZATION	Sign up >

- 4. Please fill in your personal profile by adding:
  - First Name and Last Name
  - One line about yourself
  - Short Biography
  - Select your profile to be "Entrepreneur"
  - Choose the stream(s) your project is operating in
  - Click on "Next" once completed

<b>©Tech</b> Tour	Register Home > Event > Register						
Events		Register for an event:	European Hyd	Irogen Financing For	rum 2022		
Login 💄		Title Ms.	First Name <sup>★</sup> ✓ Yoana		Last Name		
		One line about yourself Senior Project Manager with 6 years experience in venture capital.					
	Drop image here or click to upload	Biography (min 100 characters) 310/1000 characters 310/1000 characters Accomplished Senior Project Manager with global experience working in a fast-paced environment. Specializations in event management, marketing and sales expansion and operational improvement projects. Passionate about leading highly complex, cross-functional, international teams to deliver successful results.					
		How do you want to be recognized in the community?			Choose the stream(s) you are interested in for this event.		
		Entrepreneur     Investor     Corporate     Academic or R&D     Government official		✔ Hydrogen transport	ribution		
		Advisor Advisor Media Stock Exchange specialist		☐ Ny ☐ Scalable Value Chain ☐ Energy & Buildings			
					< Previous	Next >	
	AUTHENTICATE	PERSONAL DET/	ULS	ORGANIZATION	COMPLETION		



5. Create a profile of your project by clicking on "Create a New Organisation"

TechTour	Register Hame > Event > Register
Events	Register for an event: European Hydrogen Financing Forum 2022
Login 1	Which organization do you want to register with? Find an organization Search or Create a New Organization
	AUTHENTICATE     PERSONAL DETAILS     ORGANIZATION     COMPLETION     COMPLETION

- 6. Fill in your project's details
  - → Once done, mark "I agree to Terms and Conditions" and click on Register

arch	Q	Register for	r an event: European Hydro	gen Financing Forum 2022			
ents		Which organization do you want to register with?					
essaging		Organization Name	or	Join an existing organization			
e2One		Name of the new organization					
Lone	1	One line description					
leviews	Q	Tell the others what your company does in one line					
My Profile	1	Parent Organization					
		Select organization					
		Organization Type *					
		Type Select organization type					
		Website	Street addr	255			
		URL	Street				
		City	Country				
		City	♥ Sel	set country			
				I a ree to Terms and Conditions and Privat	cy Policy		



- 7. Once these steps are done, you need to make sure that:
  - You fill in your profile with as much information as possible
  - You fill in your organization details
  - You fill in your project details (try to have as much information as possible but do not add any NDA details you are not willing to share)
  - Upload a pitch deck which will be used for the Review process by the Selection Panel members (please see next page with the application criteria)

<u>Selection Panel members will use both your pitch deck and information included in your profile for the reviews. However, most emphasis will be put on your presentation.</u>

Aim to increase your Readiness percentage to at least 80%.

<b>Tech</b> Tour	Tech Tour Community Home > Tech Tour Community	Logout 🚺
Search Q	Hello Yoana, Welcome to Tech Tour	
Events	My event applications	
One2One     1       My Reviews     Q       My Profile     1	Application for: European Hydrogen Financing Forum 2022 - Presenting Company (signup ID: 5802848)       Readiness: 25 %         Image: Financing Forum 2022 - Presenting Company (signup ID: 5802848)       Readiness: 25 %         Image: Financing Forum 2022 - Presenting Company (signup ID: 5802848)       Readiness: 25 %         Image: Financing Forum 2022 - Presenting Company (signup ID: 5802848)       Readiness: 25 %         Image: Financing Forum 2022 by BDFAS for Signup with ID 5802848       Readiness: 25 %         View my application       Image: Financing Forum 2022 by BDFAS for Signup with ID 5802848	
	News feeds Take a look at your profile Register for our upcoming events	

Your application is complete!



## **Application criteria**

Please keep in mind the following application criteria when you are registering for the European Hydrogen Financing Forum:

a) **Qualification criteria** – please make sure that you add information on the below criteria in your pitch deck

EH2FF – 6 Qualification criteria to be described [& assessed]



Significance on all criteria below within 3 years (by end June 2024)

- 1. Reduction in greenhouse gas (GHG) emissions
- 2. Energy generation H<sub>2</sub> MegaWatts
- 3. Revenue growth and/or offtake intend
- 4. Investment required
- 5. Job creation and profitability projected
- 6. Scalability across national borders

\* Applicants should have less than 25% of (voting) shares held by Russian shareholders concerned by the <u>EU Restrictive</u> <u>Measures in response to the crises in the Ukraine</u>



b) **Evaluation criteria** – Selection Panel members will base their review on the following 6 criteria. Please make sure that your pitch deck covers each of them

## European Hydrogen Financing Forum Evaluation Criteria

- Business potential The potential market of customers for the presented product is attractive and the business model is strong
- Team experience Company/project team has skills and experience to grow the business and can work with industry & research entities
- Product / Technology merit Technology or product solutions developed are state-of-the-art and well advanced compared to competitors
- Competitive position The intellectual property of the company/project and its competences and strategic relations are outstanding
- Investment or partnering interest Offer to invest in or partner with your assigned company is well defined and attractive for interested parties
- Project profile quality Information available from company/project profile sheet is complete, clear, balanced and convincing



Applying and participation at the Forum is free of charge for presenting projects if selected by the Selection **Panel**. All selected projects will have the unique chance to take a step further into expanding and advancing their businesses, as well as building vital connections with attending investors, corporates, financial and government specialists.

In need of including any additional information, you can log in our Community Platform <u>here</u> with your email and personal password.

Should you have any questions, please do not hesitate to contact us at <u>yoana@techtour.com</u> & <u>georgi@techtour.com</u>